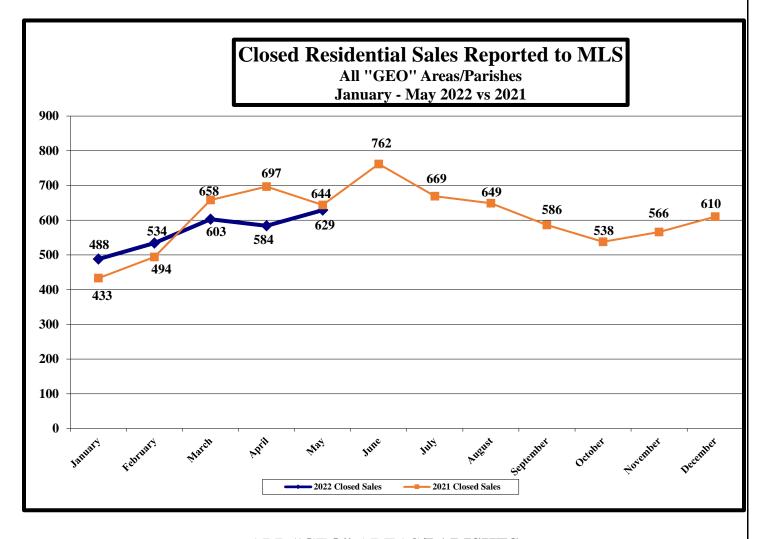


The Acadiana Residential Real Estate Market Report

January – May 2022

This representation is based in whole or in part on data supplied by the REALTOR Association of Acadiana Multiple Listing Service. Neither the Board nor its MLS guarantees or is in any way responsible for its accuracy. Data maintained by the Board may not reflect all real estate activity in the marketplace.



ALL "GEO" AREAS/PARISHES (Includes areas outside Lafayette Parish)

Outside Lafayette Parish

May '22: 194
May '21: 198

Number of Closed Home Sales Reported to MLS, May 2022: 629
Number of Closed Home Sales Reported to MLS, May 2021: 644

(% chg: -02.02%) (% change for May: -02.33%)

(% change from April 2022: +07.71%)

 '22: 954
 Cumulative total, January – May 2022: 2,838

 '21: 980
 Cumulative total, January – May 2021: 2,926

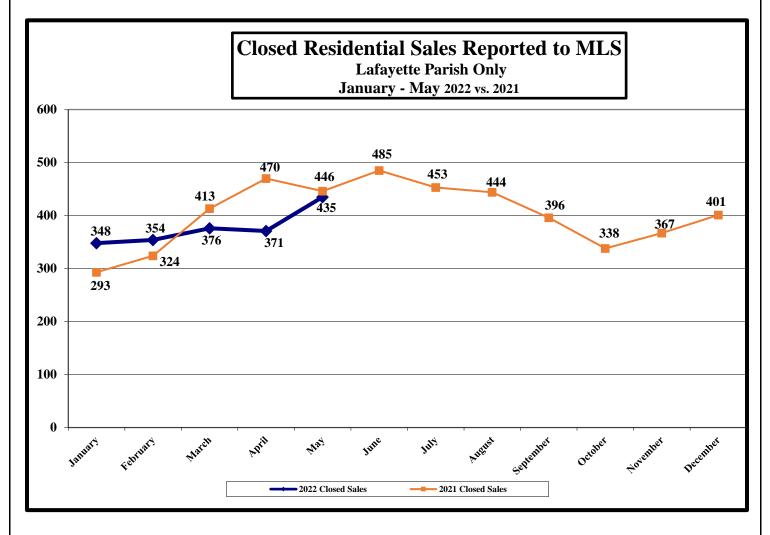
 (% chg: -02.65%)
 Cumulative total, January – May 2021: 2,926

(% cumulative change: -03.01%)

Average Days on Market, January - May 2022: 36 Average Days on Market, January - May 2021: 58 (Change for January - May: -22 days)

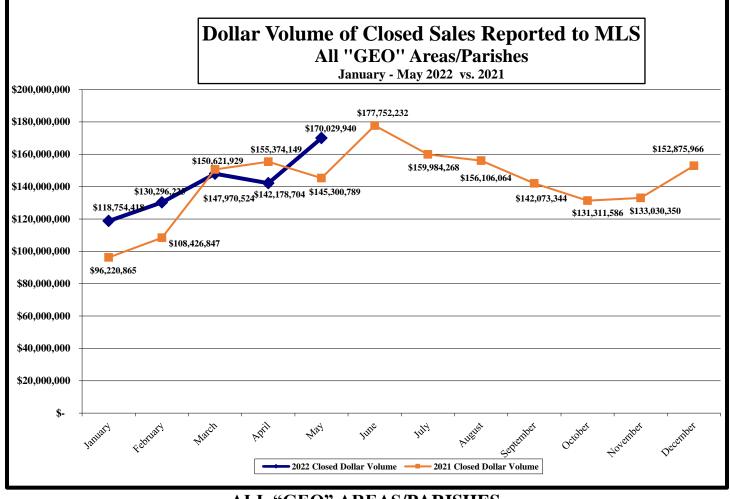
Current Sales Compared to Past Years: 2015 2016 2019 2020 2018 (2022 sales outside Lafavette Parish as 607 657 729 732 874 784 compared to prior year's sales) +30.86% +57.17% +45.21% +30.33% +09.15% +21.68%

1



LAFAYETTE PARISH (Excludes "GEO" areas outside Lafavette Parish)

			(Excludes Gi	o arcas	outside i	Laraycin	. 1 al 1311)		
New Const. 5/22: 119 5/21: 92 +29.35%		Re-sales 316 354 -10.73%	Number of Clo	Sales Repoi	Reported to MLS, May: 2022: 435 Reported to MLS, May: 2021: 446 (ay: -02.47%)				
New Const.		Re-sales	(% change from April 2022: +17.25%)						
*22: 502 *21: 477 +05.24%		1,382 1,469 -05.92%	Cumulative total, January – May 2022: 1,884 Cumulative total, January – May 2021: 1,946 (% cumulative change: -03.19%)						
'22: '21:	38 days 57 days -19 days	23 days 44 days -21 days	Average Days on Market, January – May 2022: 36 Average Days on Market, January – May 2021: 47 (Change for January - May: -11 days)						
(20	022 Lafaye	s Compared to tte Parish sale prior year's s	s as 966	2016 905 +108.18%	2017 986 +91.08%	2018 1,002 +88.02%	2019 1,022 +84.34%	2020 1,365 +38.02%	



ALL "GEO" AREAS/PARISHES

(Includes "GEO" areas outside of Lafayette Parish)

5/22: \$ 40,432,711 5/21: \$ 32,037,968 (% chg.: +26.20%)

Dollar Volume of Closed Residential Sales, May 2022: \$170,029,940 Dollar Volume of Closed Residential Sales, May 2021: \$145,300,789 (% change for May: +17.02%)

Outside Laf. Parish

'22: \$187,797,050

'21: \$167,071,525

'22:

'21:

(% chg.: +12.41%)

(% chg: +15.47%)

\$196,852

\$170,481

(% change from April 2022: +19.59%)

Cumulative total January – May 2022: \$709,229,811 Cumulative total January – May 2021: \$655,944,579

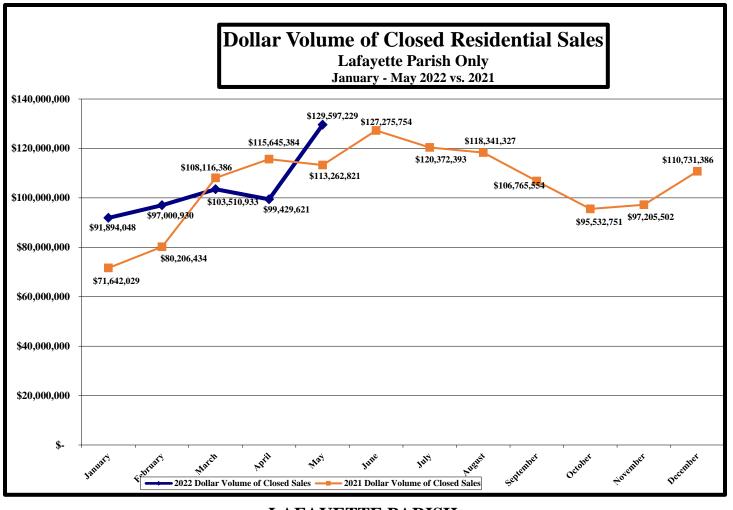
(% cumulative change: +08.12%)

Average Sale Price, January - May 2022: \$249,904 Average Sale Price, January - May 2021: \$224,177 (% change in Average Sale Price: +11.48%)

Median Sold Price, January - May 2022: \$229,342 Median Sold Price, January - May 2021: \$201,037 (% change in Median Sold Price: +14.08%)

% of List Price to Sale Price, January - May 2022: 98.32% % of List Price to Sale Price, January - May 2021: 97.91%

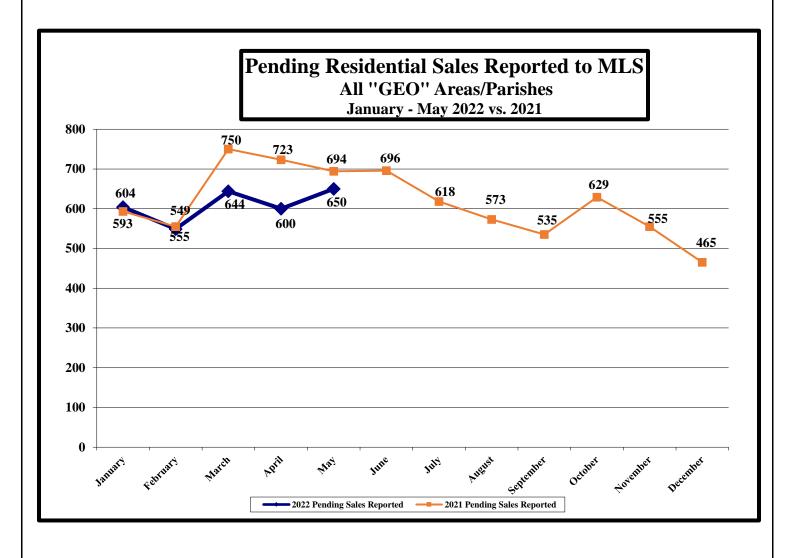
2016 Current \$ vol. compared to past years: 2015 2017 2018 2019 2020 (2022 \$ vol. outside Lafavette Parish \$83,323,173 \$86,255,080 \$94,797,610 \$123,598,866 \$111,387,326 \$95,016,693 as compared to past years.) +125.38% +117.72% +98.10% +97.65% +51.94% +68.60%



LAFAYETTE PARISH

(Excludes "GEO" areas outside of Lafayette Parish)

New Const. 5/22: \$38,643,906 5/21: \$23,408,741 +65.08%	Re-sales \$90,953,323 \$89,854,080 +01.22%	Dollar Volume of Closed Residential Sales, May 2022: \$129,597,229 Dollar Volume of Closed Residential Sales, May 2021: \$113,262,821 (% change for May: +14.42%)					
New Const.	Re-sales	(% change from April: 2022: +30.34%)					
*22: \$149,784,362 *21: \$123,146,889 +21.63%	\$371,648,399 \$365,726,165 +01.62%	Cumulative total January – May 2022: \$521,432,761 Cumulative total January – May 2021: \$488,873,054 (% cumulative change: +06.66%)					
'22: \$298,375 '21: \$258,169 +15.57%	\$268,920 \$248,962 +08.02%	Average Sale Price, January - May 2022: \$276,768 Average Sale Price, January - May 2021: \$251,219 (% change in Average Sale Price: +10.17%)					
*22: \$262,222 *21: \$228,610 +14.70%	\$230,087 \$210,000 +09.57%	Median Sold Price, January – May 2022: \$243,887 Median Sold Price, January – May 2021: \$218,000 (% change in Median Sold Price: +11.87%)					
'22: 100.51% '21: 99.98%	98.32% 97.86%	% of List Price to Sale Price, January - May 2022: 98.99% % of List Price to Sale Price, January - May 2021: 98.39%					
Current Sales Com (2022 Lafayette Par as compared to pri	rish dollar volum						



ALL "GEO" AREAS/PARISHES

(Includes "GEO" areas outside of Lafayette Parish)

Pending sales as of June 6, 2022

May '22: 241 May '21: 247 (% chg: -02.43%)

Outside Lafayette

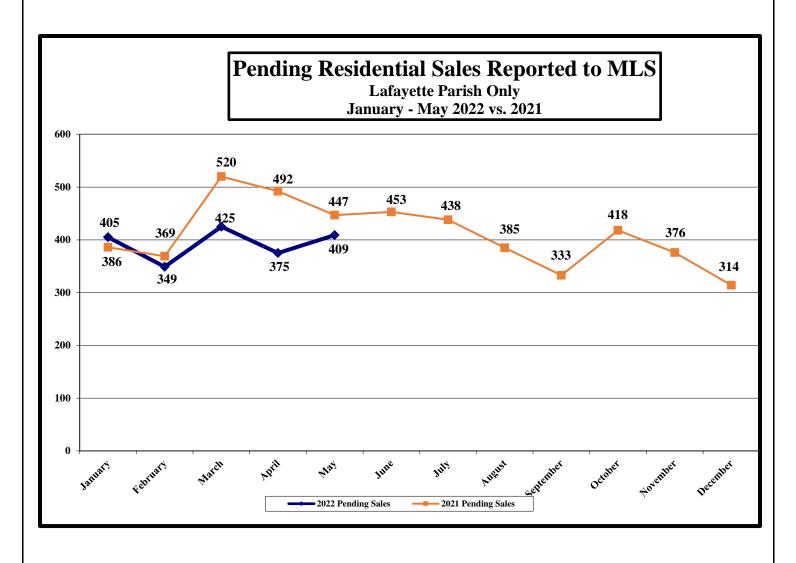
Parish

Number of Pending Home Sales Reported to MLS, May 2022: 650 Number of Pending Home Sales Reported to MLS, May 2021: 694 (% change for May: -06.34%)

(% change from April 2022: +08.33%)

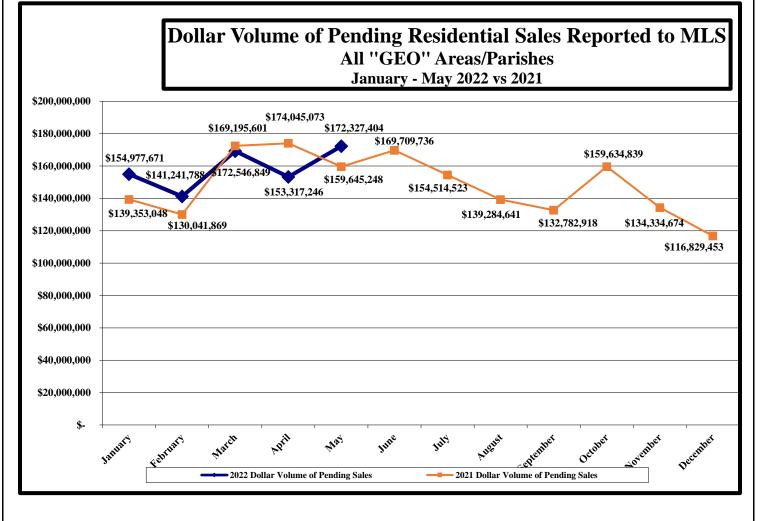
'22: 1,084
'21: 1,101
(% chg: -01.54%)

Cumulative total, January – May 2022: 3,047 Cumulative total, January – May 2021: 3,315 (% cumulative change: -08.08%)



LAFAYETTE PARISH (Excludes "GEO" areas outside of Lafayette Parish)

New Const.	Re-sales	Pending sales as of June 6, 2022					
5/22: 108 5/21: 91 +18.68%	301 356 -15.45%	Number of Pending Home Sales Reported to MLS, May 2022: 409 Number of Pending Home Sales Reported to MLS, May 2021: 447 (% change for May: -08.50%)					
		(% change from April 2022: +09.07%)					
New Const.	Re-sales						
'22: 504	1,459	Cumulative total, January – May 2022: 1,963					
'21: 580	1,634	Cumulative total, January – May 2021: 2,214					
-13.10%	-10.71%	(% cumulative change: -11.34%)					



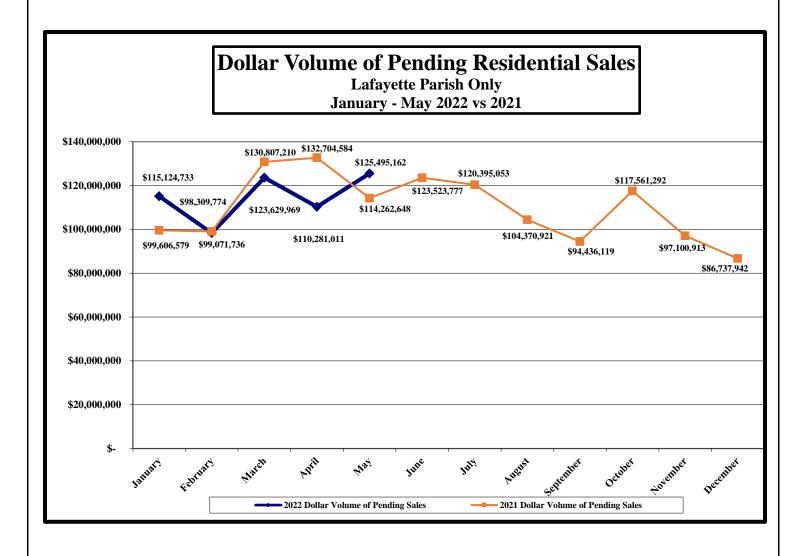
ALL "GEO" AREAS/PARISHES (Includes "GEO" areas outside of Lafayette Parish)

Pending sale dollar volume as of June 6, 2022

Dollar Volume of Pending Home Sales, May 2022: \$172,327,404 Dollar Volume of Pending Home Sales, May 2021: \$159,645,248 (% change for May: +07.94%)

(% change from April 2022: +12.40%)

Cumulative total, January – May 2022: \$791,059,710 Cumulative total, January – May 2021: \$775,632,087 (% cumulative change: +01.99%)



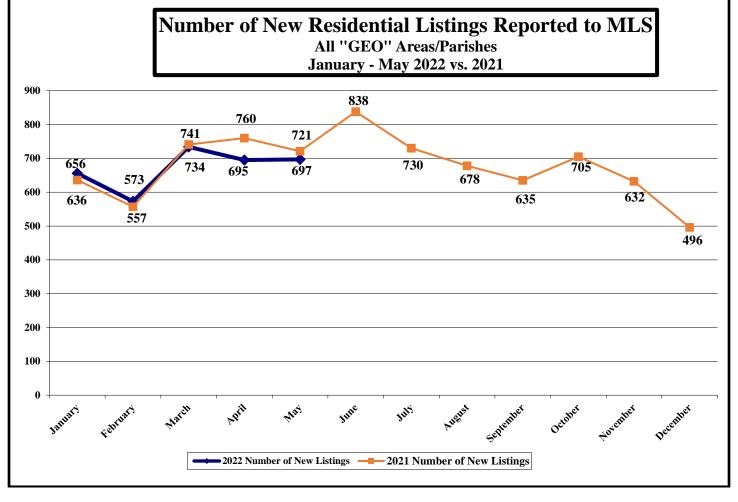
LAFAYETTE PARISH (Excludes "GEO" areas outside of Lafayette Parish)

Pending sale dollar volume as of June 6, 2022

Dollar Volume of Pending Home Sales, May 2022: \$125,495,162 Dollar Volume of Pending Home Sales, May 2021: \$114,262,648 (% change for May: +09.83%)

(% change from April 2022: +13.80%)

Cumulative total, January – May 2022: \$572,840,649 Cumulative total, January – May 2021: \$576,452,757 (% cumulative change: -00.63%)



ALL "GEO" AREAS/PARISHES

Outside Lafayette Parish (Includes "GEO" areas outside of Lafayette Parish)

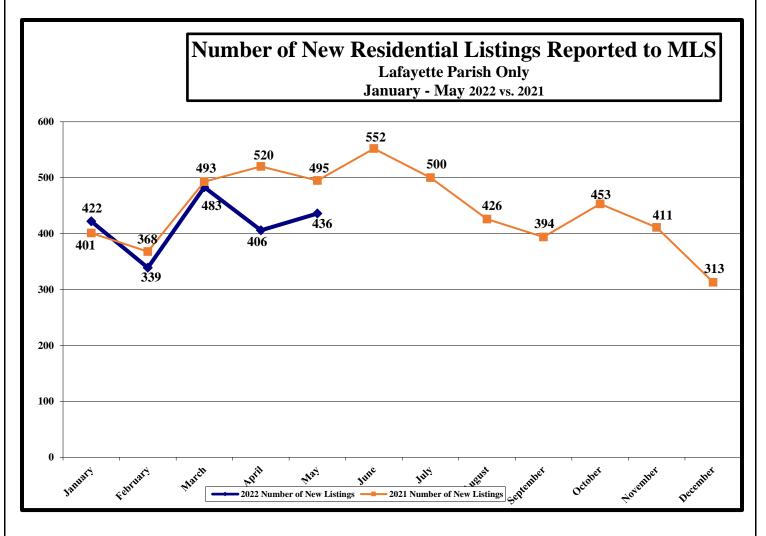
New listing count as of June 6, 2022

May '22: 261 May '21: 226 (% chg: +15.49%) Number of New Residential Listings Reported to MLS, May 2022: 697 Number of New Residential Listings Reported to MLS, May 2021: 721 (% change for May: (-03.33%)

(% change from April 2022: +00.29%)

'22: 1,269 '21: 1,138 (% chg:+11.51%)

Cumulative total, January – May 2022: 3,355 Cumulative total, January – May 2021: 3,415 (% cumulative change: -01.76%)



LAFAYETTE PARISH (Excludes "GEO" areas outside of Lafayette Parish)

New Const.	w Const. Re-sales			sting coun	t as of Jun	ne 6, 2022			
5/22: 100 5/21: 84 +19.05%	336 411 -18.25%	Number of New Residential Listings Reported to MLS, May 2022: 436 Number of New Residential Listings Reported to MLS, May 2021: 495 (% change for May: -11.92%)							
'22: 519 '21: 540 -03.89%	1,567 1,737 -09.79%	(% change from April 2022: +07.39%) Cumulative total, January – May 2022: 2,086 Cumulative total, January – May 2021: 2,277 (% cumulative change: -08.39%)							
Comparison to Past Years: #New Listings Taken # Sold Ratio: New Listings/Sold 2022 % +/- over		2015 1,956 1,290 1.52:1 +06.65%	2016 2, 075 1,196 1.73:1 +00.53%	2017 2,194 1,303 1.68:1 -04.92%	2018 2,389 1,373 1.74:1 -12.68%	2019 2,098 1,394 1.51:1 -00.57%	2020 1,996 1,365 1.46:1 +04.51%	2021 2,277 1,946 1.17:1 -08.39%	2022 2,086 1,884 1.11:1